



# eBay: The Missing Manual

*Nancy Conner*

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## eBay: The Missing Manual Nancy Conner

It's the undisputed king of Internet auction sites. It's a global bazaar offering a range of goods from Antiques to Zulu Daisies. Cars, clothing, collectibles: you name it, and it's likely that you can find on eBay. But along with the vast selection of goods available, buyers and sellers also encounter all the other elements that markets are known for: tricks and swindlers, overpriced goods, deceptive labeling, small print, recycled items marked as new, and the occasional rare priceless find or undiscovered treasure. Seasoned eBay traders know that to successfully buy and sell within this mega-shopping platform, you need to understand the system. Unfortunately, the secrets of the site are often tightly held by other buyers and sellers seeking a competitive edge. But what if you're a newcomer? Or an experienced trader who wants to make the jump to power buyer or seller? *eBay: The Missing Manual* gives you the inside information you'll need to become an eBay expert. Buyers will find the most effective ways to find you want and pay prices that are sure to bring a smile to your face. And you'll get authoritative advice on strategic bidding: how to watch for elusive items, time your bids to take the competition by surprise, and--above all--avoid paying more than you ought to. Sellers will get sure-fire tips from eBay veterans who have discovered ways to ramp up their own auctions and sell at the highest possible prices. From the smallest details, such as how to take and post the most effective photos of your goods, to pricing strategies, inventory management, and shipping methods, this user-friendly manual will help you make more money on eBay. Whether you're selling a single item or running fulltime business on the site, you'll find tips to help you do it more effectively. As in any community, problems and disputes arise, and you'll learn how other eBayers resolve such troubles or work around them. *eBay: The Missing Manual* has gems of wisdom for everyone from total novices to more experienced traders. If you're looking to improve your eBay auction experience, you'll savor the tips and trick revealed in this guided exploration.

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