



# Middle Powers in World Trade Diplomacy: India, South Africa and the Doha Development Agenda (Studies in Diplomacy and International Relations)

C. Efstathopoulos

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Examining how leading developing countries are increasingly shaping international economic negotiations, this book uses the case studies of India and South Africa to demonstrate the ability of states to exert diplomatic influence through different bargaining strategies and represent the interests of the developing world in global governance.



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