



Representing Defendants in Personal Injury Cases: Leading Lawyers on Developing a Defense Strategy, Navigating the Discovery Process, and Litigating Disputes (Inside the Minds)

Multiple Authors

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Representing Defendants in Personal Injury Cases provides an authoritative, insider's perspective on developing a successful defense strategy when litigating a personal injury dispute. Featuring partners and shareholders from law firms across the country, these experts guide the reader through the various components of defending against a personal injury claim, including analyzing liability, conducting discovery, and preparing for litigation. These top lawyers reveal their advice on choosing expert witnesses, presenting evidence to a jury, and deciding whether to settle or litigate a dispute. From understanding the importance of juror instructions to developing a winning argument, these authors explain the challenges many young lawyers face when formulating a defense strategy and the importance of training under more experienced practitioners. These leaders also discuss the benefit of alternative dispute resolution in resolving personal injury cases. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to preparing and executing a winning defense strategy in personal injury disputes.

Inside the Minds provides readers with proven business intelligence from C-Level executives and lawyers (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies and firms nationwide. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is heading and the most important issues for the future. Each author has been selected based upon their experience and C-level standing within the professional community.

Chapters Include:

1. Dan Gioia, Partner, Burke Costanza & Carberry LLP - "Reflections on Litigating and Mediating Personal Injury Cases"
2. James W. Jennings Jr., Principal, Woods Rogers PLC - "Developing Defense Strategies in a Personal Injury Case"
3. Prince C. Chambliss Jr., Shareholder, Evans Petree PC - "Creating Compelling Defense Arguments and Strategies in Personal Injury Litigation"
4. Barbara Jane Barron, Shareholder, MehaffyWeber PC - "Be Prepared: Knowing Your Case and Your Witnesses in Personal Injury Litigation"
5. Jefferson S. Smith, Partner, Murchison & Cumming LLP - "Evaluating a Defendant's Personal Injury Case: Key Strategies for a Successful Resolution Through Settlement or Trial"
6. Hebert Subin, Partner, Subin Associates LLP - "Savvy Skills and Successful Strategies for Today's Personal Injury Defense Lawyer"

Appendices Include:

Appendix A: Hannan v. Alltel Publishing Co.

Appendix B: Appleby Trust Limited v. New England Life Insurance Company

Appendix C: Agreed Protective Order

Appendix D: Docket Control Order

Appendix E: Howell v. Hamilton Meats & Provisions, Inc.

Appendix F: Expedited Jury Trial Act

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Alma Medina:

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Richard Dean:

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